
7 SECRETS TO CULTIVATE GRIT



Introduction

"Grit is what separates fruitful lives from aimlessness." John Ortberg

The standard definition of grit is "firmness of strength or spirit". But really, the essence of grit is elusive and complex. It's doubtful that an exact definition actually exists.

Grit is a combination of resilience and courage, boldness and resolve. It is a mindset of passion, perseverance, hope and strong self-belief.

Grit is a fierce determination to succeed. It's when you bravely take the blows and setbacks that life deals you, defiantly pick yourself up and keep going. It's believing in yourself and in your ability to succeed against all odds.

Psychology defines grit through two key components:

- The ability to adhere to long-term goals
- The ability to continue pursuing those goals despite adversity

Grit is an extremely attractive quality to have. People with grit stand out and give the impression that they are a race apart. Mahatma Gandhi is a classic real-life example. James Bond is a classic example of a gritty movie character.

But this book isn't about how to become a babe magnet - although you may find it an added bonus! This book is about cultivating the quality of grit and achieving amazing success in your life.

Grit is not an innate trait we're born with but a skill that can be learned and cultivated. This can be done through seven powerful strategies that will very quickly enable you to grow your grit.

This book will walk you through these seven proven steps that will enable you to develop lasting grit. The result will be life-changing.

Chapter 1- The Grit Quiz

Some people talk about getting things done but never get around to doing them. Other people take action to consistently get things done. The difference between those two types of people is grit.

Which type of person are you? Are you somewhere in the middle? Do you swing between indifferent procrastination and enthusiastic action? Where do you stand on the grit scale?

Answer the following questions with yes/ no/ somewhat. The answer to each question is self-evident. Just be honest with yourself and take some time to reflect on your answers and recall specific examples in your life. As you read on, you will understand why you are lacking grit in certain areas.

1. I'm not discouraged by setbacks.
2. I tend to get passionate about an idea or project then lose interest.

3. I stick to my long-term goals and don't let myself get distracted by new side projects.
4. When the going gets tough, I roll up my sleeves and confront the challenges.
5. I don't give up easily.
6. I often set a goal but halfway through, switch to another one.
7. I am a hard worker.
8. I see my setbacks as learning opportunities to help me do better the next time.
9. I know where I want to be in 10 years.
10. I don't procrastinate.

Wherever you stand on the grit scale, there's always room for improvement. Your answers should help you recognize which behaviors or traits are holding you back from developing grit and achieving your full potential. These are the areas you need to focus on more as you're going through the seven steps.

The grit quiz highlights the essence of grit. It's all about homing in on your goals and taking action to achieve them.

Actor Woody Allen summed up the proactive mindset of gritty people beautifully. ? He said, "80% of success is showing up." Read on to learn how you can achieve success by consistently showing up and being present.

Chapter 2- The 7 Secrets to Grow Your Grit

The key to success lies in pursuing long-term goals and seeing them through to completion. This means that you need to view your life as a marathon rather than a series of 2-minute sprints. You need to have the big picture in mind.

Of course, short- term goals will propel you towards your ultimate goal but they should be seen as a means and not an end in themselves. This is the typical mindset of a person with grit.

The following seven steps will help you develop that mindset.

STEP #1: Surround Yourself With "gritty" People.

Grit is contagious. This applies to all human qualities such as fear, panic, pessimism and procrastination. These negative human qualities are instant grit-killers. Nothing saps drive and motivation more than people with a negative outlook and a passive mindset.

Take a moment to reflect on the type of people you regularly associate with. Are they the pessimists. The cynics and the constant complainers who are always finding justification for not getting ahead? Is this sense of perpetual "victimhood" wearing off on you? Do you always find excuses for giving up and getting things done?

It's just good common sense to avoid people who are negative and lack motivation, passion and drive. They sap your energy and optimism and leave you feeling drained and depressed. Reflect on who these people are in your life and just avoid them as much as possible. Steer clear of people who give up easily and lack focus.

Conversely, the more time you spend in the company of people with grit, the more their powerful qualities will wear off on you. You will gradually find yourself adopting their outlook of

perseverance and passion. They will keep you fired up, motivated and brimming with self-confidence.

Whether at work or in other settings, observe how these people tackle goals and overcome hurdles. Listen to them talk with passion about their goals and how, for them, achieving those goals is a given. Learn from them and let them inspire you.

STEP #2: Visualize Your Goals

Let's say you have a long-term goal of becoming a best-selling author. For 10 minutes each day, sit back, relax and picture yourself when you have achieved that goal.

Visualize how you will feel when you finally succeed after years of hard work and the passionate pursuit of your goal. Visualize the rave reviews by literary critics, the offers to turn your book into a movie and your large base of dedicated readers...

Whatever your goal is, create an appropriate scenario of amazing success and run through it every day. Try to be as specific as

possible and add more details every time you practice these visualizations.

Holding these images in your mind will keep you inspired and on fire. In addition, visualization is essential for staying on track with long-term goals at times when things get tough and your goal seems elusive.

There is actually a scientific basis behind visualization. It trains your brain to focus on your goal and constantly search for new and innovative ways to reach it. Your Positive visualization actually wires your mind to focus on your goal because it understands that it's something that makes you feel good.

STEP 3#: Cultivate Hope

Unless you believe that it's absolutely possible to achieve your goals, you'll never achieve them.

People with grit have limitless hope and optimism and never allow limiting beliefs to stand between them and their goals. In fact, their mantra is "if you believe it you will achieve it!"

Positive affirmations are the best way to cultivate hope. They are also backed up by science. It has been found that they rewire your brain to think positively and over time, carve new neural pathways that allow you to enjoy lasting hope and optimism.

Affirmations are statements that you repeat to yourself every day to help your brain begin the rewiring process. Here are some examples of hope-promoting affirmations:

I can achieve anything I want to.

Nothing stands between me and success.

The sky is the limit. Great things are in store for me.

I choose to see only the positive in everything.

The past has no power over me. I choose to focus on the future.

I embrace my courage and strength.

Search for more affirmation online or get creative and make up your own to align with your specific goals. Just make sure you repeat them daily to yourself to start rewiring your brain. The

shift will be gradual but you will be amazed at how your outlook will change.

STEP #4: Embrace Challenges

People with grit embrace challenges. In fact, they look forward to them. Challenges and hurdles keep gritty people on their toes, allowing them to draw on their inner strength and creativity to overcome them, and allowing them to grow more grit in the process.

"I can do it" is another mantra that people with grit have adopted. Repeating this mantra silently in your head can do wonders for your perseverance because it eliminates negative self-talk.

When faced with a challenge or obstacle, what does a grit-challenged person typically do? They let the negative self-talk creep in, along with all the fear and self-doubt that comes with it. "I'm just not cut out for this..." I'm way in over my head

here..." This isn't going to work. I might as well just give up..."
"This is a lose-lose situation..."

Do these thoughts sound familiar? We've all fallen victims to these crippling thoughts before. They are the main reason that people procrastinate or give up. They create a huge barrier between us, our goals and our ultimate success.

When you develop grit, you recognize that obstacles, challenges and even setbacks are a fact of life. But rather than throw in the towel at the same time, you are confident that you have what it takes to tackle them.

The best way to cultivate grit is to embrace each day as a new challenge in itself. Stay open to change and self-development. Never think that you are limited in what you can do. Instead, embrace challenges as opportunities for learning and change.

STEP # 5: Pursue Your Passion

There's a weird trend these days where so-called self-improvement "experts" are advising us not to pursue our passions. Instead, we need to become passionate about what we

are already doing in our lives. They claim that some passions are simply not realistic and that pursuing them will only result in failure and frustration.

Therefore, mastering what we are already doing and finding ways to do it better will make us passionate about it. The theory is that the more skilled we become at something, even if we don't particularly like, the more we learn to love it.

The arguments that blow this theory out of the water would require a separate book. Steve Job's passion for building a simple home computer that would be accessible to the average man must have sounded crazy in the early seventies. Yet by pursuing his passion, Jobs became a pioneer of the digital revolution. And today, there is a computer in almost every home worldwide.

Martin Luther King's passion for civil rights and equal opportunity was controversial and downright dangerous at the time he made his famous "I have a dream". Today, his dream is the reality and mainstay of a democratic society.

These two men who are the embodiment of grit never gave up despite the tremendous odds they faced. Imagine where we

would be today if they had! Never let anyone discourage you from following your passion.

People with grit all have one thing in common. They pursue their passion with a passion! Because quite simply, you are going to have a tough time sticking to your goals if they don't fire you up and motivate you.

If you know what your passion is then you're already on the right path. It may be becoming a successful doctor with a chain of clinics. It may be owning your own business. It may be developing a revolutionary new software solution. It may be becoming an actor.

But what if you're not sure what your passion is? Angela Duckworth is the leading expert in the field of grit cultivation (Yes, there is actually a field that studies grit!) She advises that people who are uncertain about what their passion is should go out and try new things until they discover it. The next step is to find a mentor or coach to help you develop your passion.

The next step is to create short-term goals that will help you achieve it. This could be getting a specific degree, taking a course, saving up money, or switching to a job that allows you to develop

skills related to your long-term goal. Once you have identified, your passion, it's time to tie it in with your higher purpose.

STEP #6: Know Your Higher Purpose

Connecting your passion to a higher purpose develops more grit and almost always guarantees success. This means stepping back and seeing the bigger picture of how you are able to help others or enrich their lives through your contribution.

Your contribution doesn't have to be revolutionary or groundbreaking. You just have to be able to step back and see how it contributes to the wellbeing of others.

Recognizing your higher purpose not only develops grit and fuels passion, but it also makes your goals more fascinating and compelling.

Consider gritty people like Bill Gates, Oprah Winfrey and Richard Branson. They are living proof that connecting passion to higher purpose breeds amazing success.

Ask yourself the following questions to pinpoint your higher purpose:

What is it that makes me feel alive and fuels my passion?

What are my special skills and talents?

What talents or special skills do others say that I have?

What values and beliefs make me feel good about myself?

How can I direct my passion, skills, talents and values towards making this world a better place?

How can I use my passion to enrich the lives of others?

What is the legacy I want to leave behind?

Always keep your purpose alive in your thoughts and let it be your guiding star as you pursue your passion.

STEP #7: Practice, Practice, and More Practice

Studies tell us that people are more likely to stick with things they are good at doing. To cultivate grit, you need to work hard to master the skills that are relevant to your goal.

People with grit are always looking for ways to improve their skills and talents. They're always asking themselves, “How can I do this better? How can I do this more efficiently? How can I do this differently to get more outcomes?”

So, if you want to grow your grit, don't ever be satisfied with just doing something well enough to get by. Look for ways to do it better each time. Take courses, get coaching, read books and listen to podcasts to constantly improve yourself. Don't forget to stay up to date on the latest trends and developments in your niche. You can do this by joining a like-minded community to share experiences and exchange ideas.

Another great way to up your practice is to compete with yourself on a daily basis by practicing something a bit longer than the day before, setting the bar higher than the week before and seeking feedback from others.

Build your mental resistance by reflecting on future challenges you may be likely to encounter and how you will confront them.

Pursue your passion and work hard through constant practice to get better at it every day. We all know that practice makes perfect but when your goal is to cultivate grit, your slogan should be that perfection can always be perfected upon.

In summary: These seven steps are all interconnected and feed upon each other. When you practice them often enough, they will become lifelong habits that can transform your life. More importantly, they will surround you with an impenetrable armor of grit that keeps you motivated, hopeful, resilient and steadfast. Once you have accomplished this, nothing can hold you back!

Chapter 3- Additional Grit-boosting Tips

The seven grit-growing steps discussed in the previous chapter are so powerful that they will be life-changing when practiced on their own. However, you may find these additional tips beneficial as well. Choose the ones that resonate with you for a more comprehensive approach to cultivating grit.

Use Mind Maps

A mind map is a diagram composed of images, words and colors. It is used to visually plot out ideas and goals. If you are more of a visually oriented than an abstract thinker, mind mapping could be ideal for you.

Mind maps help focus attention and illustrate ideas and concepts. They are usually created by placing the main concept in the center with other ideas and concepts branching out from it.

The Benefits Of Mind Mapping

- Mind maps are a creative way to organize your thoughts because images and color along with words engage the mind and promote mental clarity.
- Studies indicate that our brain thinks by connecting one idea to the next. Mind maps help you better visualize your thinking process and see the bigger picture.
- Mind maps are excellent for organizing large or extended projects that involve many tasks.
- It's a much more effective alternative to taking notes.

Celebrate Each Milestone

The big goal you are working towards will include a series of smaller milestones along the way. In fact, it is essential that you set these milestones to make sure that you're on the right track.

Completing a milestone should always be an occasion for celebration because you are now one step closer to your goal.

Nothing will inspire you to keep going more than these little wins.

Do remember to celebrate unexpected wins as well, such as glowing praise from your mentor or boss, an early promotion or a challenge you overcame successfully.

So, learn to celebrate every small achievement by giving yourself a big pat on the back and a nice reward.



Seek Honest Feedback

Gritty people keep their sights stubbornly fixed on their goal but they are far from stubborn in their thinking.

They are extremely flexible and open-minded and never claim to have all the answers. They are always open to feedback and criticism from mentors and peers alike.

When you surround yourself with like-minded people who have similar passions, seek out their feedback. Be open to learning from their experiences, especially how they approach challenges and setbacks. More importantly, let your peers mete out accountability when necessary.

Give Yourself Time

Grit requires passion and commitment to achieve long-term goals. But sometimes, pushing ahead with full force can defeat the purpose, putting you at risk of burnout.

Long-term goals are not achieved overnight no matter how hard you push. This is why patience is another quality that all gritty

people have. Give yourself time and know that as long as you're on the right track, you will get there.

- Don't be afraid to take time-outs and vacations to just "tune out" for a while.
- Give your brain "space" to rest and recuperate. Meditation is an excellent way to do this.
- Always make time every day to de-stress by engaging in a hobby or activity that relaxes you.
- Remember, giving yourself time doesn't mean you're less gritty – it means you're smarter.

Have Fun Along The Way

Being purposeful; doesn't mean you can't be playful at the same time. In fact, these two qualities are the ideal formula for success.

Enjoy the process of pursuing your goals and passions by having the curiosity of a child.

Observe a baby who is learning to walk. Watch how he falls down, picks himself up, takes a step or two, falls down and repeats the process again and again. The tenacity of that baby is nothing

short of incredible. Have you ever seen a baby give up and decide that learning to walk is not for him?

Above all, observe how completely fascinated and engrossed a child is in the process. He's excited, motivated and engaged in the process. He's enjoying the setbacks. Sometimes, he laughs wildly when he falls flat on his little bottom. The new adventure of learning to take his first steps is fun!

This wonder and curiosity is another quality that gritty people have. For them, the road to success is an exciting adventure to be savored and enjoyed.

Avoid Procrastination

Procrastination is toxic to grit. It's something you need to stay alert for in every area of your life. If you catch yourself procrastinating, you need to stop immediately. Ask yourself what you're waiting for. Will delaying something that requires action lead to better outcomes? The answer is almost always a resounding no.

If something needs to be done or a difficult decision needs to be made, schedule a time and get it done.

Breaking the habit of procrastination can be done when you consistently catch yourself doing it and switch from "talk" mode to "act" mode. Gradually, it will become a thing of the past.

Chapter 4- Some Surprising Facts About Grit

Now that you have learned how to cultivate grit, consider the following facts that have been confirmed by research. They will give you a more comprehensive understanding of grit - and some of them may surprise you.

You Don't Need To Apply Grit 24/7

Studies have found that most people don't practice grit 100% of the time. Gritty people are more likely to apply perseverance and focus only on areas of their lives that really matter to them. Some examples are sports, career, training for a profession and academic performance.

In fact, psychologists believe that it's unrealistic for a person to give full-out effort and focus to every single aspect of our lives. It

would require a superhuman effort to do so and would eventually lead to severe burnout.

So, the good news is that it's perfectly okay to conserve your physical and mental energy and tenacity and to apply grit to the area of your life that really matters.

Grit Isn't Always Good

Psychologists differentiate between "authentic" grit and "non-authentic" grit. They see the latter as unhealthy and mentally draining.

Authentic grit is what you naturally develop when you practice the seven steps discussed in this book. It's when you are truly passionate, hopeful and optimistic. It's when you motivated by challenges, willing to take smart risks and believe in your ability to succeed.

When all of these feelings come together naturally, then you are practicing authentic grit. But when they are forced, they will not lead to success. The best way to avoid this is not to rush through

the seven steps. Give yourself time to grow and explore until you become firm in your steps and sure of where you want to go.

Grit Doesn't Mean Never Quitting

Relentlessly pursuing something that just isn't working is not grit. Grit also means having the courage to call it quits in certain situations.

Now, this does not mean quitting after two, three or even more setbacks. As long as you are making progress despite them, you should persevere. But consistent failure and setbacks are a red flag that something is wrong. You need to step back and reassess your situation.

In this case, you have two options. You can either change your approach to how you are pursuing your goal or simply acknowledge that it's time to quit and find a new passion.

Grit Can Prevent Burnout And Stress

Grit gives you a reason to get out of bed in the morning. It fills you with hope and optimism and helps you cope with hardship and adversity.

Studies have found that gritty people are naturally more grateful and optimistic about life, indicating that grit is good for both mental and physical wellbeing.

These are a few grit-related facts that have been established through research and studies.

There is growing scientific interest in the impact of grit and we can expect a wealth of new studies in this fascinating field.

In fact, researchers are currently looking into the possibility of developing formal training programs to help people cultivate grit.

Conclusion

Grit is not a quality that a few lucky people are born with. Like any skill, it can be learned, cultivated and mastered. Like a muscle, the more you exercise it, the stronger it becomes.

Cultivating grit takes time and practice. But the more you practice, the easier it gets and over time, it will become part of your nature. This is what the seven steps are designed to do.

As you practice the seven steps discussed in this book, you will come to understand that grit is the only way to achieve real success and to maintain success.

Remember, 80% of success is showing up. Make sure you do that by cultivating your grit!

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